

Discussion of  
**Order Flows and The Exchange  
Rate Disconnect Puzzle**  
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# Outline

- Overview
- Challenges for all exchange rate papers
- Identification of unobservables
- An alternative model

# Overview

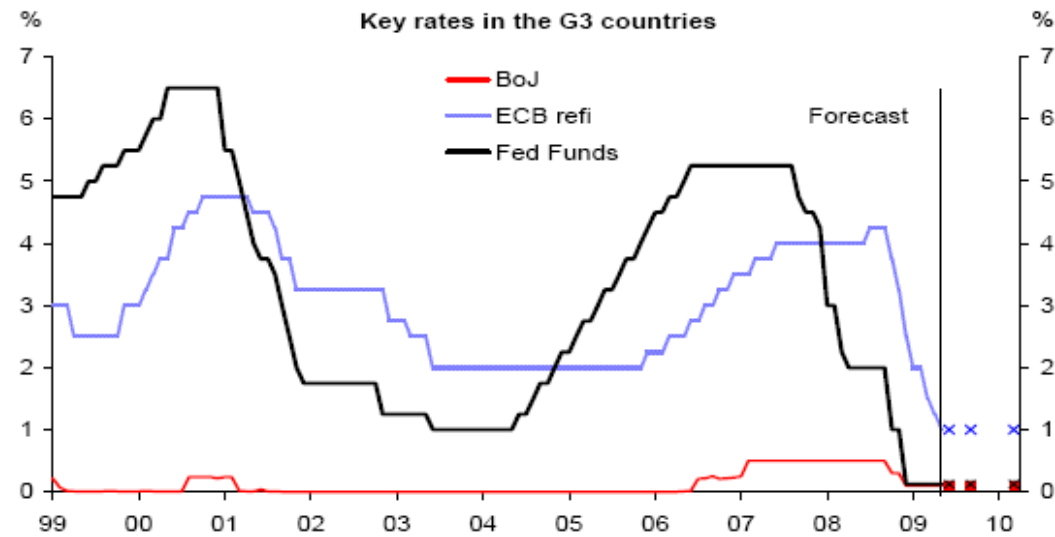
- Macro models vs. microstructure order flow models
- Bringing together the two literatures
- Using unique customer order flow data from Citibank, 1993-99, finds
- Order flow explains ex post excess returns
- Order flow incorporates information about macro variables
- News → order flow → ex rate movement

# A challenge to exchange rate models

“Specifically, dealers interest rate expectations incorporate a view on how central banks react to changes in the macroeconomy. The model’s focus is on how dealers use order flow to draw inferences about the current state of macroeconomy, which in turn affect their interest-rate forecasts and their foreign currency quotes.”

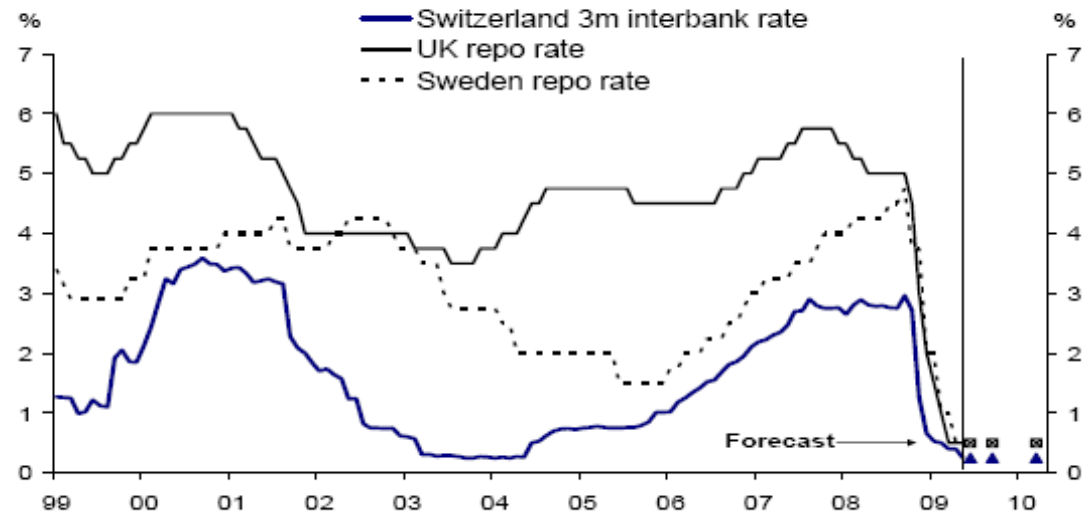
$$\mathbb{E}_t^D(\hat{r}_{t+i} - r_{t+i}) = (1 + \gamma_\pi)\mathbb{E}_t^D(\Delta\hat{p}_{t+1+i} - \Delta p_{t+1+i}) + \gamma_y\mathbb{E}_t^D(\hat{y}_{t+i} - y_{t+i}) - \gamma_\varepsilon\mathbb{E}_t^D\varepsilon_{t+i},$$

## Key rates in the G3 countries



Source: DB Global Markets Research

## Key rates in the peripheral European countries



Source: DB Global Markets Research

# Identification of unobservables

$$er_{t+1} = \beta_{er}(x_{t+1} - \mathbb{E}_t^D x_{t+1}) + \xi_{t+1} \quad (19)$$

$$\beta_{er} = \frac{\mathbb{E}[er_{t+1}(x_{t+1} - \mathbb{E}_t^D x_{t+1})]}{\mathbb{E}[(x_{t+1} - \mathbb{E}_t^D x_{t+1})^2]}$$

Problem: don't observe  $x_{t+1} - \mathbb{E}_t^D x_{t+1}$

But can write  $er$  as:

$$er_{t+1} = \delta_t + \lambda_u u_{t+1} + \lambda_z (z_t - \mathbb{E}_t^D z_t) - \omega_{t+1} \quad (18)$$

$\delta$  rp,  $\lambda_u u_{t+1}$  effects public macro shocks uncorr OF,  $\omega$  revisions in expected s

# Decomposing $\beta_{er}$

$$\beta_{er} = \sum_{i=1}^q \lambda_{z_i} \beta_{z_i} - \beta_{\omega} \quad (20)$$

“price of information”

$$\beta_{z_i} = \frac{\mathbb{E}[(z_{i,t} - \mathbb{E}_t^D z_{i,t})(x_{t+1} - \mathbb{E}_t^D x_{t+1})]}{\mathbb{E}[(x_{t+1} - \mathbb{E}_t^D x_{t+1})^2]}$$

$$\beta_{\omega} = \frac{\mathbb{E}[\omega_{t+1}(x_{t+1} - \mathbb{E}_t^D x_{t+1})]}{\mathbb{E}[(x_{t+1} - \mathbb{E}_t^D x_{t+1})^2]}$$

$$\beta_{z_i} = \frac{\mathbb{E}[e_{i,t}^z \tilde{x}_{t+1}]}{\mathbb{E}[\tilde{x}_{t+1}^2]} + \frac{\mathbb{E}[(\mathbb{E}[z_{i,t}|\Omega_t] - \mathbb{E}_t^D z_{i,t})\tilde{x}_{t+1}]}{\mathbb{E}[\tilde{x}_{t+1}^2]} = \frac{\mathbb{E}[e_{i,t}^z \tilde{x}_{t+1}]}{\mathbb{E}[\tilde{x}_{t+1}^2]}$$

because  $z_{i,t} - \mathbb{E}_t^D z_{i,t} \equiv e_{i,t}^z + \mathbb{E}[z_{i,t}|\Omega_t] - \mathbb{E}_t^D z_{i,t}$  And...

# Unobserved key variables (I)

$$x_{t+1} - \mathbb{E}_t^D x_{t+1}$$

- “Thus, the requirement of efficient risk-sharing on the dealers choice of risk premium implies that unexpected order flow can be identified from the cumulation of current and past order flows.” Or, in algebra...

$$\mathbb{E}_t^D \alpha_t = 0, \text{ and } x_{t+1} - \mathbb{E}_t^D x_{t+1} = \alpha_t - \mathbb{E}_t^D \alpha_t \text{ because } \alpha_{t-1} \in \Omega_t^D$$

$$\alpha_t = \alpha_{t-1} + x_{t+1}, \text{ gives } x_{t+1} - \mathbb{E}_t^D x_{t+1} = \sum_{i=0}^{\infty} x_{t+1-i}$$



# Unobserved key variables? (II)

$$z_{i,t} - \mathbb{E}_t^D z_{i,t}$$

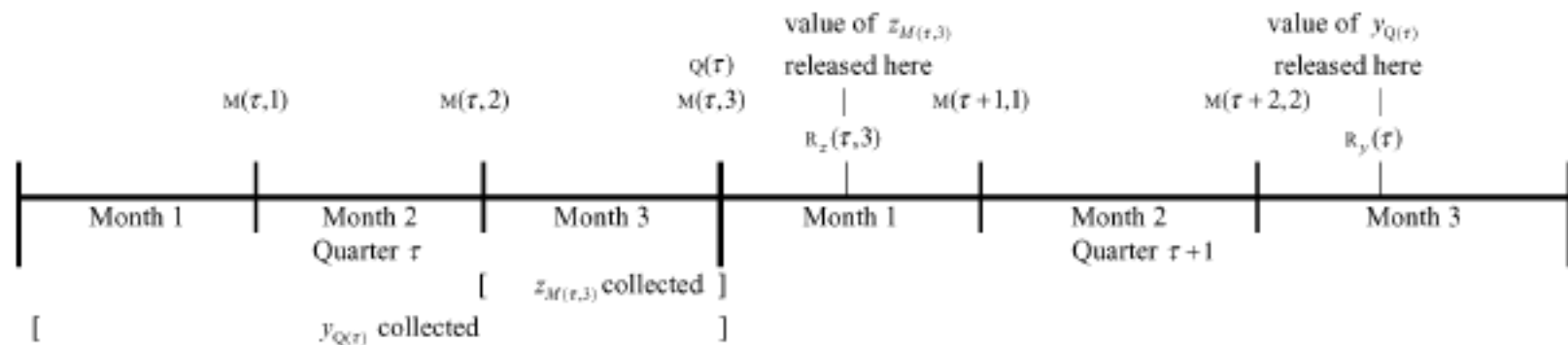
- Proxy using an innovative method for generating real time estimates of data
- do I believe these estimates?

**Table 3: Summary Statistics: Real-Time Estimation Errors**

|                                | Mean<br>Std.    | Max<br>Min        | Skewness<br>Kurtosis | Autocorrelations |          |          |          |
|--------------------------------|-----------------|-------------------|----------------------|------------------|----------|----------|----------|
|                                |                 |                   |                      | $\rho_1$         | $\rho_2$ | $\rho_4$ | $\rho_8$ |
| <b>A:</b>                      |                 |                   |                      |                  |          |          |          |
| (i) US GDP                     | 0.165<br>1.341  | 3.166<br>-3.637   | 0.133<br>2.566       | 0.903            | 0.807    | 0.616    | 0.372    |
| (ii) US CPI                    | -0.064<br>0.125 | 0.379<br>-0.369   | 0.265<br>3.196       | 0.749            | 0.528    | 0.528    | 0.520    |
| (iii) US M1                    | 0.292<br>3.921  | 14.349<br>-11.495 | 0.037<br>3.753       | 0.495            | 0.103    | 0.171    | 0.112    |
| (iv) German GDP                | -1.255<br>3.295 | 8.406<br>-11.742  | 0.001<br>4.412       | 0.922            | 0.843    | 0.701    | 0.387    |
| (v) German CPI                 | 1.871<br>5.536  | 15.026<br>-12.906 | 0.127<br>2.934       | 0.935            | 0.862    | 0.752    | 0.660    |
| (vi) German M1                 | -3.694<br>5.567 | 8.363<br>-29.020  | -1.288<br>7.284      | 0.795            | 0.585    | 0.393    | 0.237    |
| <b>B: Cross-Correlations</b>   |                 |                   |                      |                  |          |          |          |
|                                |                 | (i)               | (ii)                 | (iii)            | (iv)     | (v)      |          |
| (i) US GDP                     |                 |                   |                      |                  |          |          |          |
| (ii) US CPI                    |                 | -0.417*           |                      |                  |          |          |          |
| (iii) US M1                    |                 | 0.239*            | -0.120*              |                  |          |          |          |
| (iv) German GDP                |                 | 0.100             | -0.024               | 0.043            |          |          |          |
| (v) German CPI                 |                 | -0.093            | -0.109               | 0.043            | 0.105    |          |          |
| (vi) German M1                 |                 | -0.098            | -0.004               | 0.092            | -0.049   | -0.055   |          |
| <b>C: Forecast Comparisons</b> |                 |                   |                      |                  |          |          |          |
|                                |                 | M.M.S.            |                      | Real-Time        |          |          |          |
|                                |                 | Mean              | M.S.E                | Mean             | M.S.E    |          |          |
| (i) US GDP                     |                 | 0.729             | 1.310                | 0.190            | 1.407    |          |          |
| (ii) US CPI                    |                 | -0.327            | 1.797                | 0.054            | 2.357    |          |          |
| (iii) US M1                    |                 | 0.399             | 11.807               | 0.033            | 11.932   |          |          |
| (iv) German GDP                |                 | 0.132             | 6.981                | -0.416           | 6.954    |          |          |
| (v) German CPI                 |                 | -0.136            | 1.687                | -0.035           | 1.906    |          |          |
| (vi) German M1                 |                 | 4.778             | 42.363               | -0.159           | 20.561   |          |          |

# Tangent: Methodology for RT Estimates

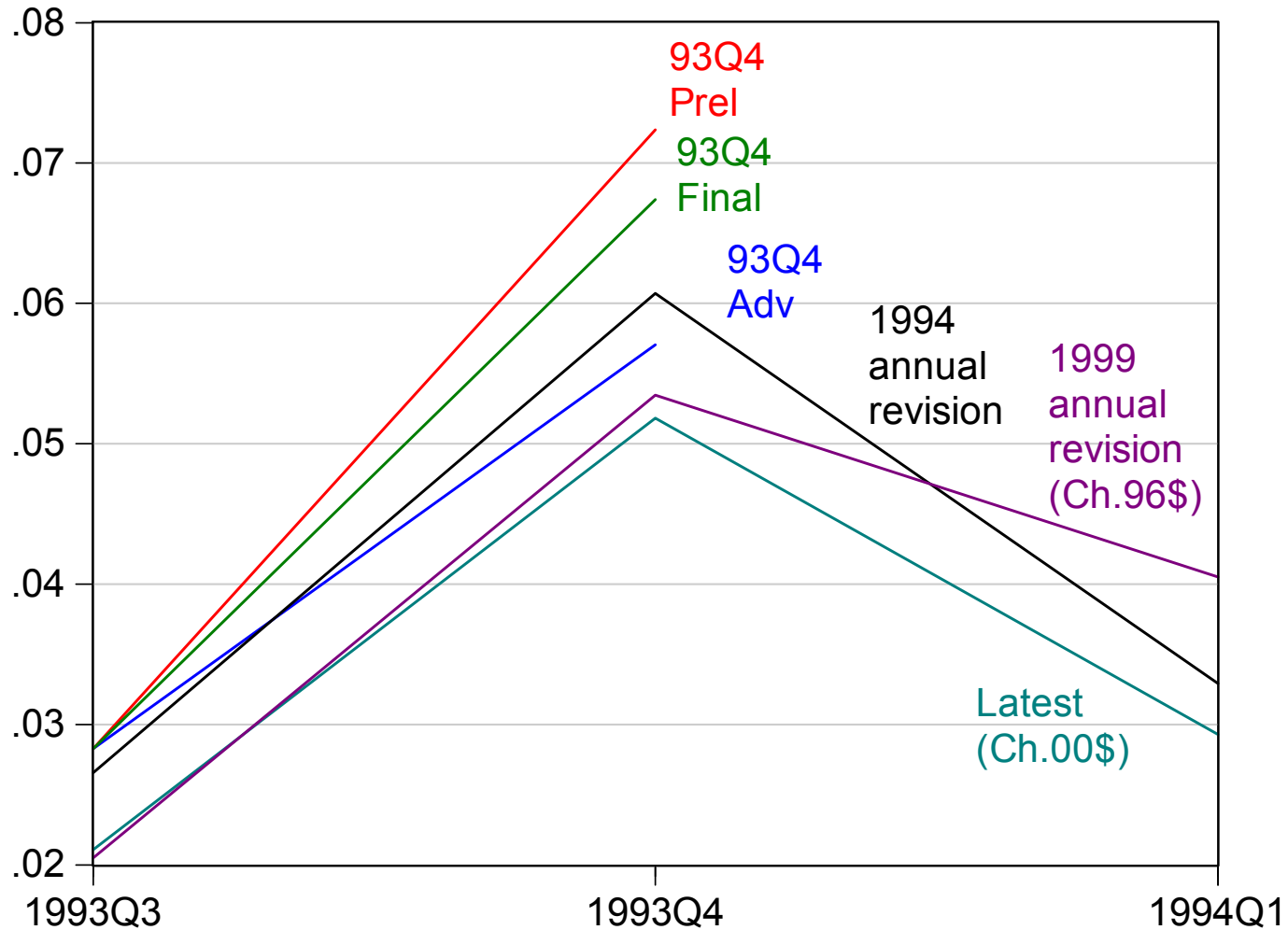
Figure 1. Data Collection Periods and Release Times for Quarterly and Monthly Variables



Note: The reporting lag for “final” GDP growth in quarter  $\tau$ ,  $y_{Q(\tau)}$ , is  $R_y(\tau) - Q(\tau)$ . The reporting lag for the monthly series  $z_{M(\tau,j)}$  is  $R_z(\tau, j) - M(\tau, j)$  for  $j = 1, 2, 3$ .

Evans, “Where are we now,” *IJCB*, Sept. 2005

# How Many Revisions Are There? For GDP, many



# RT estimation error /order flow regression

- Key regression:

$$e_{i,t}^z = \sum_{j=1}^6 b_j x_{j,t} + v_t. \quad (23)$$

where

$$e_{i,t}^z = z_{i,t} - \mathbb{E}[z_{i,t} | \Omega_t],$$

b's should be approximately zero if order flow contains no information

**Table 5: Real-Time Estimation Errors and Order Flows**

| Real-Time Error      | Corporate           |                     | Hedge               |                     | Investor            |                     | $R^2$ | $\chi^2$<br>(p-value)   |
|----------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------|-------------------------|
|                      | US                  | Non-US              | US                  | Non-US              | US                  | Non-US              |       |                         |
| <b>A: US</b>         |                     |                     |                     |                     |                     |                     |       |                         |
| GDP                  | -0.530**<br>(0.137) | 0.010<br>(0.059)    | 0.133**<br>(0.049)  | 0.109<br>(0.098)    | 0.428**<br>(0.100)  | -0.256**<br>(0.043) | 0.197 | 89.430<br>( $<0.001$ )  |
| CPI                  | 0.296<br>(0.181)    | 0.252**<br>(0.054)  | -0.112**<br>(0.048) | -0.153<br>(0.098)   | -0.572**<br>(0.107) | 0.255**<br>(0.046)  | 0.157 | 197.056<br>( $<0.001$ ) |
| M1                   | -0.243<br>(0.133)   | -0.090<br>(0.061)   | 0.052<br>(0.042)    | 0.178*<br>(0.089)   | 0.255**<br>(0.118)  | -0.242**<br>(0.051) | 0.128 | 54.024<br>( $<0.001$ )  |
| <b>B: Germany</b>    |                     |                     |                     |                     |                     |                     |       |                         |
| GDP                  | 0.106<br>(0.175)    | 0.100<br>(0.064)    | 0.120**<br>(0.058)  | -0.147<br>(0.093)   | -0.092<br>(0.143)   | -0.065<br>(0.052)   | 0.029 | 19.873<br>(0.003)       |
| CPI                  | -0.380**<br>(0.144) | -0.188**<br>(0.049) | 0.048<br>(0.047)    | 0.045<br>(0.109)    | -0.131<br>(0.106)   | -0.068<br>(0.048)   | 0.018 | 33.917<br>( $<0.001$ )  |
| M1                   | 1.081**<br>(0.242)  | 0.146**<br>(0.057)  | -0.122**<br>(0.055) | -0.043<br>(0.132)   | 0.101<br>(0.125)    | 0.182**<br>(0.048)  | 0.145 | 96.927<br>( $<0.001$ )  |
| <b>C: Difference</b> |                     |                     |                     |                     |                     |                     |       |                         |
| GDP                  | 0.636**<br>(0.213)  | 0.090<br>(0.092)    | -0.013<br>(0.071)   | -0.256**<br>(0.126) | -0.520**<br>(0.159) | 0.191**<br>(0.060)  | 0.068 | 59.258<br>( $<0.001$ )  |
| CPI                  | -0.676**<br>(0.247) | -0.440**<br>(0.067) | 0.160**<br>(0.069)  | 0.198<br>(0.163)    | 0.441**<br>(0.162)  | -0.324**<br>(0.078) | 0.082 | 131.419<br>( $<0.001$ ) |
| M1                   | 1.324**<br>(0.256)  | 0.237**<br>(0.077)  | -0.174**<br>(0.065) | -0.221<br>(0.150)   | -0.154<br>(0.158)   | 0.424**<br>(0.073)  | 0.163 | 149.297<br>( $<0.001$ ) |

Notes: The table reports coefficients and standard errors from regression (23). The estimated coefficients on the order flows are multiplied by 1000. The right hand column reports  $\chi^2$  statistics for the null that all the coefficients on order flows are zero. Estimates are calculated at the weekly frequency. The standard errors correct for heteroskedasticity. Statistical significance at the 5% and 1% level is denoted by \* and \*\*.

# Econometric quibbles

- Serial correlation?
- Cumulated order flow has a trend?
- GDP real time error highly persistent
- Standard errors correct for heteroskedasticity, not serial correlation?

# Point of Agreement

“For example, Mark (2005) and Engel and West (2006) that the correlation between the log level of the real exchange rate implied by their models and the actual rate is approximately 0.3, but this encouraging result does not carry over to changes in log spot rates (i.e. depreciation rates).”

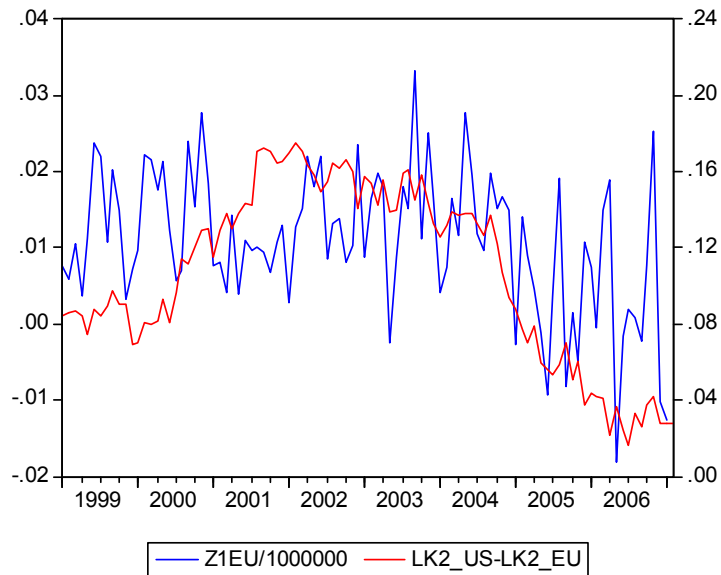


# A Simpler Model

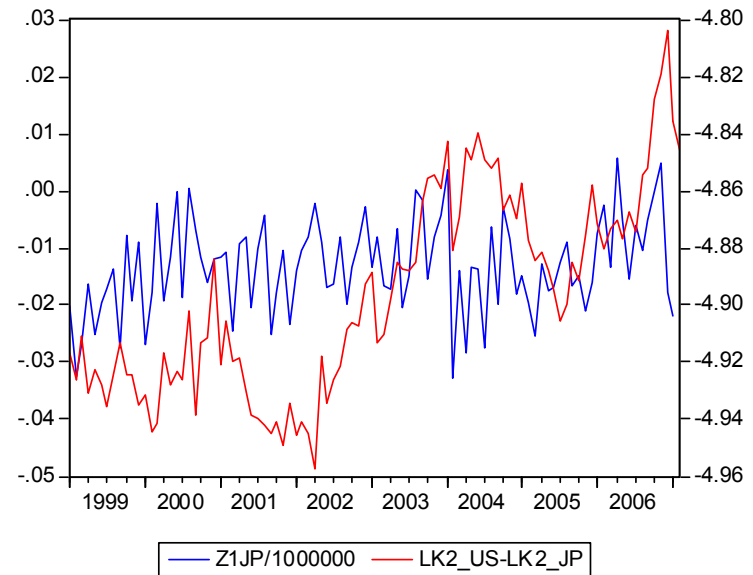
- Chinn-Moore (2009) imbeds order flow in monetary model
- Order flow proxies for velocity shocks
- Estimated of 1999m04-07m02
- Achieves adjusted R<sup>2</sup>'s of up to 0.57
- Outperforms a random walk

$$\Delta s_t = \Delta X_{t-1} \Gamma + \rho_1 \Delta s_{t-1} + \rho_2 \Delta s_{t-1} + \varphi(s_{t-1} - X_{t-1} B) + v_t$$

# Velocity Shocks and Order Flow



Adj.  $R^2=0.17$



Adj.  $R^2=0.03$

# USD/EUR 99m04-07m02

| coefficient           | [1]                        | [2]                         | [3]                        | [4]                        |
|-----------------------|----------------------------|-----------------------------|----------------------------|----------------------------|
| Error correction term | <b>-0.0652</b><br>(0.0385) | <b>-0.0522</b><br>(0.0299)  | <b>-0.0875</b><br>(0.0341) | <b>-0.0859</b><br>(0.0363) |
| lag money             | <b>-4.4418</b><br>(1.9166) | <b>-9.8273</b><br>(4.3574)  | <b>-3.5667</b><br>(2.5037) | <b>-6.4155</b><br>(3.4498) |
| lag income            | <b>0.2010</b><br>(6.8814)  | <b>-9.1941</b><br>(11.2760) | <b>-3.0104</b><br>(5.7884) | <b>-7.4858</b><br>(8.1076) |
| lag int rate          | <b>-9.5746</b><br>(7.4101) | <b>-1.9370</b><br>(7.7748)  | <b>0.1355</b><br>(5.0111)  | <b>2.1832</b><br>(6.1952)  |
| lag infl rate         | <b>1.0621</b><br>(2.0818)  | <b>1.4740</b><br>(1.7263)   | <b>0.5515</b><br>(1.0373)  | <b>0.7311</b><br>(1.0612)  |
| OF                    |                            | <b>1.8578</b><br>(0.3604)   | <b>1.8222</b><br>(0.3519)  | <b>1.7748</b><br>(0.3358)  |
| lag OF                |                            |                             |                            | <b>0.6498</b><br>(0.4285)  |
| 2nd lag OF            |                            |                             |                            | <b>0.5241</b><br>(0.2946)  |
| lag cumulative OF     |                            |                             | <b>0.3124</b><br>(0.1690)  | <b>0.2539</b><br>(0.1854)  |
| adj.R sq.             | 0.015                      | 0.331                       | 0.339                      | 0.367                      |
| N                     | 94                         | 94                          | 94                         | 94                         |

# USD/JPY 99m04-07m02

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| coefficient           | [1]                      | [2]                      | [3]                      | [4]                      |
|-----------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Error correction term | <b>-0.201</b><br>(0.057) | <b>-0.154</b><br>(0.045) | <b>-0.154</b><br>(0.046) | <b>-0.155</b><br>(0.047) |
| lag money             | <b>-0.452</b><br>(0.173) | <b>-0.772</b><br>(0.191) | 0.096<br>(2.180)         | 0.399<br>(2.292)         |
| lag income            | <b>-1.127</b><br>(0.675) | <b>-2.104</b><br>(0.541) | <b>-2.022</b><br>(0.572) | <b>-1.963</b><br>(0.568) |
| lag int rate          | <b>-1.914</b><br>(0.867) | <b>-3.469</b><br>(1.159) | <b>-2.982</b><br>(1.522) | <b>-2.644</b><br>(1.873) |
| lag infl rate         | <b>-0.448</b><br>(0.450) | 0.102<br>(0.364)         | 0.117<br>(0.386)         | 0.135<br>(0.373)         |
| OF                    |                          | <b>2.099</b><br>(0.269)  | <b>2.090</b><br>(0.271)  | <b>2.107</b><br>(0.275)  |
| lag OF                |                          |                          |                          | <b>-0.047</b><br>(0.324) |
| 2nd lag OF            |                          |                          |                          | <b>-0.136</b><br>(0.428) |
| lag cumulative OF     |                          |                          | 0.216<br>(0.543)         | 0.279<br>(0.563)         |
| adj.R sq.             | 0.167                    | 0.570                    | 0.565                    | 0.554                    |
| N                     | 94                       | 94                       | 94                       | 94                       |

# Parting Comments

- I'm a believer
- Order flow provides information about the macroeconomy
- Order flow is able to increase explanatory power far above what standard macro variables can achieve
- But maybe I need a little more to be a "true" believer